OLD TO				12	Order Date	Req. Shipping Date	CUSTOMER Purch, Order No.		Dept.
DDRESS					Representative SHIPPING INSTRUCTIONS				Credit
ITY AND STA	TE			ZIP CODE					
HIP TO								☐ At	PNFIRMATION (Check One) Attached Hold For
DDRESS								□ No	t Necessary
ITY AND STA	TE		7	ZIP CODE	TERMS: 1% 15 days from Invoice date. Net 30 days F.O.B. Factory. No anticipation. A special handling charge is made on all Parcel Post shipments. The charge is 10% or \$1.00 whichever is greater.				
PECIAL INSTR	RUCTIONS			NEW CUSTOMER? YES NO					
Mats will	sh to advertis be sent prior			use a newspaper ad n	nat, please put an	X in this box:			
r Shipment fore May 16		g ₀	FENTON	SPRING SP	ECIALS FO	R 1969			For Shipment Before May 16
MINIMUM UANTITY TO UALIFY FOR PECIAL PRICE	QUANTITY IN PIECES	WARE NO.	COLOR	D	DESCRIPTION			EXT	ENSION S TOTAL RETAIL
4		E3638	CA	8-1/2" Basket	(Regular I	Retail \$5.00)	\$4.00		
4		E3638	СВ	8-1/2" Basket	(2" Basket (Regular Retail \$5.00)				
4		E3638	CG	8-1/2" Basket (Regular Retail \$5.00)			4.00		
4		E3638	МІ	8-1/2" Basket (Regular Retail \$5.00)			4.00		
4		E3638	OR	8-1/2" Basket	(Regular	Retail \$5.00)	4.00		
6		E3752	MI	11" Vase (Regular Retail \$5.50			4.50		1.
6		E3784	MI.	Ftd. Candy Box (Regular R		Retail \$6.50)	5.50		
6		E3913	МІ	Footed Cakeplate	(Regular	Retail \$6.50)	5.00		
6		E3938	MI	12" Bowl	(Regular	Retail \$5.50)	4.50		
72*		E3995	Assort. 5 Colors	Slipper	(Regular	Retail \$1.35)	1.00		
*Standard Pac	k-Order in M	fultiples of 7	2 Pieces.			SPECIALS TOTA	L RETA	IL \$	
Please inclu	ide a starter a	ssortment of	hand decora	ited "Violets in the Sno	ow." I have circled	the amount I want.		Г	
\$250.00 RETAIL			\$400.00 \$600.00 RETAIL RETAIL		\$ Retail OTHER-SPECIFY			\$	
				for 1969. Ship it with vitems I want.	my order for "sp	ecials" and my orde	r for		
\$150.00 RETAIL		\$300.00 RETAIL		0.00 \$500.0 TAIL RETA			etail	\$	
IF YOU W	ISH US TO	MAKE UP	YOUR COMP	LETE ORDER, CIRC	LE AN AMOUNT	IN THE BOX BEL	.ow.		
Please make the amount		for regular lir	ne items and i	nclude the new items.	Ship with order fo	r specials. I have cir	cled	_	
\$250.00 \$400.00 RETAIL RETAIL			\$600.00 \$1,000 RETAIL RETA				etail	\$	
			OAE TO			Γ	TOTAL	\$	V 30
	R: Shipment	1 A	444					75.00	

BUYER'S SIGNATURE